



FOR IMMEDIATE RELEASE
June 9, 2021

Press Contact: Jami Walker, Chief Operating Officer
Jami@figva.com or 1.703.527.8780

Foundation Insurance Group is Named Professional Insurance Agents Association's 2021 National Professional Agent of the Year

VA's largest independent Erie Insurance agency receives national recognition

Falls Church, VA (June 9 2021) — [Foundation Insurance Group](#) (Foundation) recently was awarded The Professional Insurance Agents Association (PIA) most prestigious recognition: [The 2021 National Professional Agent of the Year Award](#). This recognition is a testament to the agency's commitment to serving clients and helping them to protect what is most important to them, including Business, Personal and Life Insurance.

"This award is PIA's highest honor" said PIA National Vice President/Treasurer Gerald F. Hemphill, chair of the awards task force. "John Potthast started his agency in 1994 as a 'scratch agent' for Erie Insurance and has since grown to be the largest Erie agent in Virginia, and the fifth largest in the entire company. The agency has a staff of 50 people."

This award is presented annually based on professional accomplishment, dedication towards professional development designations, involvement in the industry and contributions to the community. "I am truly grateful to the dedication of my entire staff, our customers, and our carrier partners. I consider this award to be a highlight of my career and I am very honored" said John Potthast, Founder and President of Foundation Insurance Group.

Foundation Insurance Group has also been named the three-time winner of Erie's most esteemed recognition, The Quality Agent of the Year Award, representing Foundation's exemplary sales performance, profitability and commitment to customer service. To be recognized more than once, let alone three times, is exceptionally rare. The agency was also named to the s [Insurance Business America magazine's Hot 100](#).

Founded in 1931, PIA is a national trade association the represents member insurance agents and their employees who sell and service all kinds of insurance, but specialize in coverage of autos, home, and business. Potthast currently serves on the PIA Board of Directors and is chairman of the PIA PAC for VA/DC. To learn more, view the acceptance speech here: [John C. Potthast, 2021 PIA National Professional Agent of the Year Winner](#).

+++

ABOUT FOUNDATION INSURANCE GROUP (FIG)

FIG is an independent insurance agency, offering insurance and risk management solutions for businesses of all types, and individual needs too, including: [commercial](#), [life](#), and [personal insurance](#) as well as [risk management](#). Having cultivated partnerships with the nation's leading insurance carriers, FIG's clients benefit from competitively priced and quality insurance solutions. FIG has demonstrated its commitment to serving clients by earning the [highest agency honor](#) from Erie Insurance three times, and many industry awards and accolades. [Headquartered](#) in Falls Church, Virginia, with offices in Hampton Roads, Virginia and Louisville, Kentucky, FIG services the entire Mid-Atlantic and Bluegrass regions, yet still maintains its 25+ year old, "family feel" company culture by valuing both its client and employee relationships. To learn more, find Foundation Insurance Group on [Foundation's Facebook](#), visit [Foundation's Homepage](#), or call 703-527-8780.

#